

Description of Key Skill Set Attributes	Skill Set BreakDown	Role (Job Title)	Focus / Description	Background Options	Assumed Skills	
SS-04: Strategic IP Management						
<p>1) The skills to put into effect in-house IP Management for clients based on BwiseIP Proprietary IP Management product suite</p> <p>2) Ability to Formulate and Execute IP Strategy within a Commercialisation context</p> <p>3) IP Procedural skills based on in-depth knowledge of IP processes, understanding of patent lifecycle, examined or prosecuted hundreds of patents</p> <p>4) IP Searching skills, can carry out quality IP searches to identify relevant documents to support the IP Landscaping process</p> <p>5) Technical skills (Higher degree or experience) in key client areas</p> <p>6) Understanding of the relevance of the IP Protection Process (ID, Document, Search, Review, Protect, Exploit) to business value</p> <p>7) IP Reporting, IP Financials, Match IP budget to IP costs according to strategic objectives</p> <p>8) Communication and Presentation skills: Meetings, presentations and workshops etc</p>	SS-04-01	IP Management Specialist	IP Procedural	Patent Examiner with at least 3 years experience	Strong IP Procedural, Strong IP Searching, Strong Technical.	
				Trainee Patent Attorney who is recent ex Patent Examiner of >3 years	Strong IP Procedural, Strong IP Searching, Strong Technical. Good Legal	
				Junior or Trainee Patent Attorney	Medium IP Procedural, Minimal IP Searching, Strong Technical	
			IP Management Commercialisation	Industry experience such as Industry In-House IP Manager or University Business Office	Medium IP Procedural, Minimal IP Searching, Strong Technical Commercialisation Process	
		SS-04-02	IP Manager	Technical	Science Graduate, Science/Law Grad, Electronics, Physics, Biotech, Chemistry	Strong Technical, Higher degree (PhD) with commercialisation exposure would be added benefit
		SS-04-03	IP Information Officer	Information and Knowledge Management	Knowledge Management, Information manager within science or technology field, Librarian Searching, IT skills added plus	Strong Information Management, Librarian type search skills, Broad Technical
SS-05: IP Admin						
<p>1) Strong admin and information management skills</p> <p>2) Ability to work in a virtual office environment</p> <p>3) Low-level IP experience eg law student or equiv</p> <p>4) Corro processing, doc filing, financials, reports</p>	SS-05-01	IP Management Consultant	Information Processing	Degree/Experience, IP Student, Other skills	Early stages of IP Procedural, Early stages of Information Management	
	SS-05-02	IP Administrator	Information Processing	Law/Science Students, Students with aptitude	Early stages of Information Management	